



CAV-0409

The Veterans' Business Outreach Centers' Program

A partnership between the US SBA Office of
Veterans' Business Development and the NYS
Small Business Development Center

For more information, contact:

New York State Small Business Development Center
State University Plaza, 22 Corporate Woods
Albany, NY 12246
(Toll-Free) 800-732-7232 • 518-443-5398
Fax: 518-443-5275
www.nyssbdc.org

Act Now

If you are a veteran looking to start or expand
your business, call **1-800-732-7232** or visit
the SBDC website at: [www.nyssbdc.org/
services/services/html](http://www.nyssbdc.org/services/services/html) and click on Veterans'
Business Outreach Program.

The SBDC's Veterans' Business Outreach
Centers are partially funded by the U.S. Small
Business Administration's Office of Veterans'
Business Development (OVBD). The OVBD
is established to help veterans become full
partners in economic development through
small business ownership. You can visit their
website at: [www.sba.gov/aboutsba/
sbaprograms/ovbd/index.html](http://www.sba.gov/aboutsba/sbaprograms/ovbd/index.html)

*Funded in part through a Cooperative Agreement
with the U.S. Small Business Administration*



Calling All Veterans

The Veterans' Business Outreach Program



A Call To Action

If you are a veteran and you want to work for yourself, the NYS SBDC can help you start your own business. If you are a veteran currently running your own small business, the SBDC can help you expand and strengthen your business.

SBDC's **Veterans' Business Outreach Program (VBOP)** provides targeted business training, counseling, and mentoring to help you start and grow your small business. Our Business Advisors can help you improve profitability, expand market share, explore export opportunities, and provide valuable assistance in terms of establishing your business on a stronger organizational and financial footing.

The SBDC has Veterans' Business Outreach Centers in Buffalo, Albany, and Farmingdale (Long Island) staffed by Business Advisors who are veterans dedicated to helping fellow veterans. These dedicated Business Advisors, along with colleagues at service centers throughout the state, can help you identify potential sources of business funding and guide you through dozens of obstacles that can stand between you and success. To learn more about SBDC services for veterans, visit: <http://www.nyssbdc.org/services/services.html>.



VBOP Services

The Veterans' Business Outreach Program provides the following services free-of-charge:

- One-on-one counseling sessions
- Pre-business plan workshops
- Business concept assessment
- Business plan development
- Comprehensive feasibility analyses
- Business-to-business commerce



- Entrepreneurial training and counseling
- Financial guidance
- Management assistance
- Marketing assistance
- Government procurement/certification assistance
- Mentorship opportunities
- Participation in a network of veterans' business owners



Mentorship Initiative

If you are a veteran running your own business, think about lending another veteran a helping hand by signing up for our Mentorship Initiative. Share your experience and expertise with another veteran who wants to start a business. For more information, please call **631-370-8891**.

The Veterans' Business Outreach Centers' Program was created by the U.S. Congress to enable men and women who have served in the Armed Forces to take full advantage of the opportunities presented by owning and operating their own business. Service disabled veterans are especially encouraged to use these services.

Veterans' Business Advisors from the NYS SBDC are seasoned and certified professionals experienced in providing business counseling and training to entrepreneurs. Since 1984, the New York State SBDC has provided high quality business assistance to over 291,000 New York entrepreneurs. These entrepreneurs have invested more than \$3.8 billion in their New York businesses and created and saved more than 136,000 jobs. There is no charge for the SBDC's direct counseling services.